



The Professional Choice for Achieving the Perfect Balance:
Landscape Services, Water Resources and Customer Care

December 9, 2013
Sunkist HOA
C/O Westcom Management
20631 Ventura Blvd #202
Woodland Hills, CA 91364

Dear Board of Directors,

Thank you for giving us this opportunity to submit our landscape maintenance proposal. We feel extremely confident in the hours we have allocated to efficiently maintain *and improve* the entire property.

SLM has been maintaining properties in the Los Angeles and Ventura counties with great success for over twenty years and our **award-winning** service to showplace properties has earned the trust and loyalty of our customers year after year.

SLM is a family owned company managed from one central location, and unlike a “mega-corp” company, SLM is known for and prides itself on the personal attention we deliver to each and every customer. SLM takes great pride in their work. Our employees are well trained and experienced in their tasks.

We are results driven and efficient with all our crews. Personal attention and communication is our key to success

As a Certified Irrigation Auditor and Water Manager through the Irrigation Association and California Landscape Contractors Association, we would complete an irrigation site inspection and mapping of the entire irrigation system. This information would include a controller irrigation chart with a color-coded site map for each controller on the property.

This service normally would cost \$2,100.00, but we find this to be such a valuable report for our new clients that we do this at no charge.

As our way of saying “thank you” for your business, SLM is providing the association with a \$1,250.00 signing bonus. This bonus, to be used within the first contract year, can be used for planter bed upgrades and/or irrigation repairs or renovations.

Thank you for considering SLM as your landscape maintenance contractor.

Best Regards,
Rene Emeterio

President / CEO